# How a US-Based IT Company Saves $24,000+ per month in employee costs



## What was the company looking for?

A US-based IT company was looking to reduce costs while maintaining high-quality customer support and bookkeeping services. After researching various outsourcing options, the company decided to work with us to hire six full-time virtual staff through our Enterprise Solution.

# Just like we'll do for you, our client got everything included as part of our Enterprise Solution:

✔ **Recruitment:** We helped them find world-class staff in the Philippines.

✔ **HR support:** Hassle-free way to build their virtual team.

✔ **Client Success Manager:** An expert in their corner.

✔ **Compliance & Laws:** We handle everything in the Philippines.

✔ **Legal Protections:** Enforceable contracts & NDAs.

✔ **No legal liability:** We assume legal responsibilities in the Philippines.

| Cost of staff in the US | Cost of staff in the Philippines |
|---|---|
| Customer Support Staff | Customer Support Staff |
| $4,300/month | $1,161/month |
| Bookkeeper | Bookkeeper |
| $3,416/month | $1,210/month |

Total Savings of **$24,916/month**

## Outsourcing to VirtualStaff.ph

You'd be impressed to know that this IT company was able to make significant cost savings by outsourcing to VirtualStaff.ph!

They have six full-time staff working with us, including customer support staff and a bookkeeper. In the US, these positions would typically cost $4,300/month per customer support staff and $3,416/month per bookkeeper.

However, by outsourcing to VirtualStaff.ph, the IT company was able to reduce these costs to $1,161/month per customer support staff and $1,210/month per bookkeeper, while still hiring staff that were equivalent in ability to the employees they would have previously had to hire in the USA.

**This means they're saving a total of $24,916/month compared to the local cost of hiring staff in the US.**

That's a huge difference, and it's no wonder the company decided to go down this route. It's a great way to cut costs while still being able to access the skilled and experienced professionals they need to keep their business running smoothly.

## How have they managed to save this much, you might ask?

Well, VirtualStaff.ph provides well-trained and reliable staff, which has enabled the IT company to trust in the services they're receiving.

But the benefits of outsourcing continue beyond there. By outsourcing customer support and bookkeeping functions to VirtualStaff.ph, the IT company has also been able to tap into a pool of talented and experienced professionals.

## You can achieve this for your business too!

If your business is looking for ways to reduce costs and improve efficiency, outsourcing could be the answer you've been searching for. Why not consider it for your own company?

## Book a call

with our client success team to see how we can help you build a world class team in the Philippines!